



Organize

CyberTalents Landscape Research

Moataz Salah, CyberTalents CEO

<https://cybertalents.com/>

Introduction to Cybersecurity Bootcamp 2023 - COHORT 2

Sub Saharan Africa

100%
FREE

Applications for
JUNE COHORT 2
are Now Open!

An Opportunity to Help
You Get Started in Cybersecurity!

APPLICATIONS OPEN
FROM **15TH** MARCH TO **20TH** MAY

Organized By



APPLY NOW 

Supporting Partner



Agenda



1. Who is CyberTalents?
2. Why is it important to know about cybersecurity talents landscape?
3. Research Methodology
4. Skills & Jobs Distribution
5. Tools & Learning
6. Recommendations & Insights



More About Me

- CEO and founder of CyberTalents with one mission:
Connecting Top Talents to Global opportunities
- 15+ Years of Experience in the Cybersecurity Field.
- Worked in fortune 500 companies like Intel, IBM, and Valeo.
- Passionate about building cybersecurity communities.



Who is CyberTalents?



We are a global end-to-end cybersecurity talents platform for learning, practicing, and testing cybersecurity skills. In addition to being the largest cybersecurity community in the region.



CyberTalents Learn

A gamified cybersecurity training solution for individuals, companies, and universities to enhance their technical skills using hands on challenges in different cybersecurity domains.



CyberTalents Compete

A platform to host CTF competitions with the largest library of cybersecurity challenges.



CyberTalents Hire

Connecting top talented cybersecurity professionals with global opportunities in different security fields.



CyberTalents CSaaS

A service with a monthly flat fees offering different security services like pentesting, code reviewing, network monitoring, etc to help companies secure and sustain their business.



Why is it important to know our Cybersecurity
Talents Landscape?

Why Knowing the Talent Landscape is Important?



Reference: : ISC2 Cybersecurity Workforce Study 2022



Cyber Talents Landscape Research

Research Methodology



Methodology



Participation of talents in nearly different +200 CTFs.



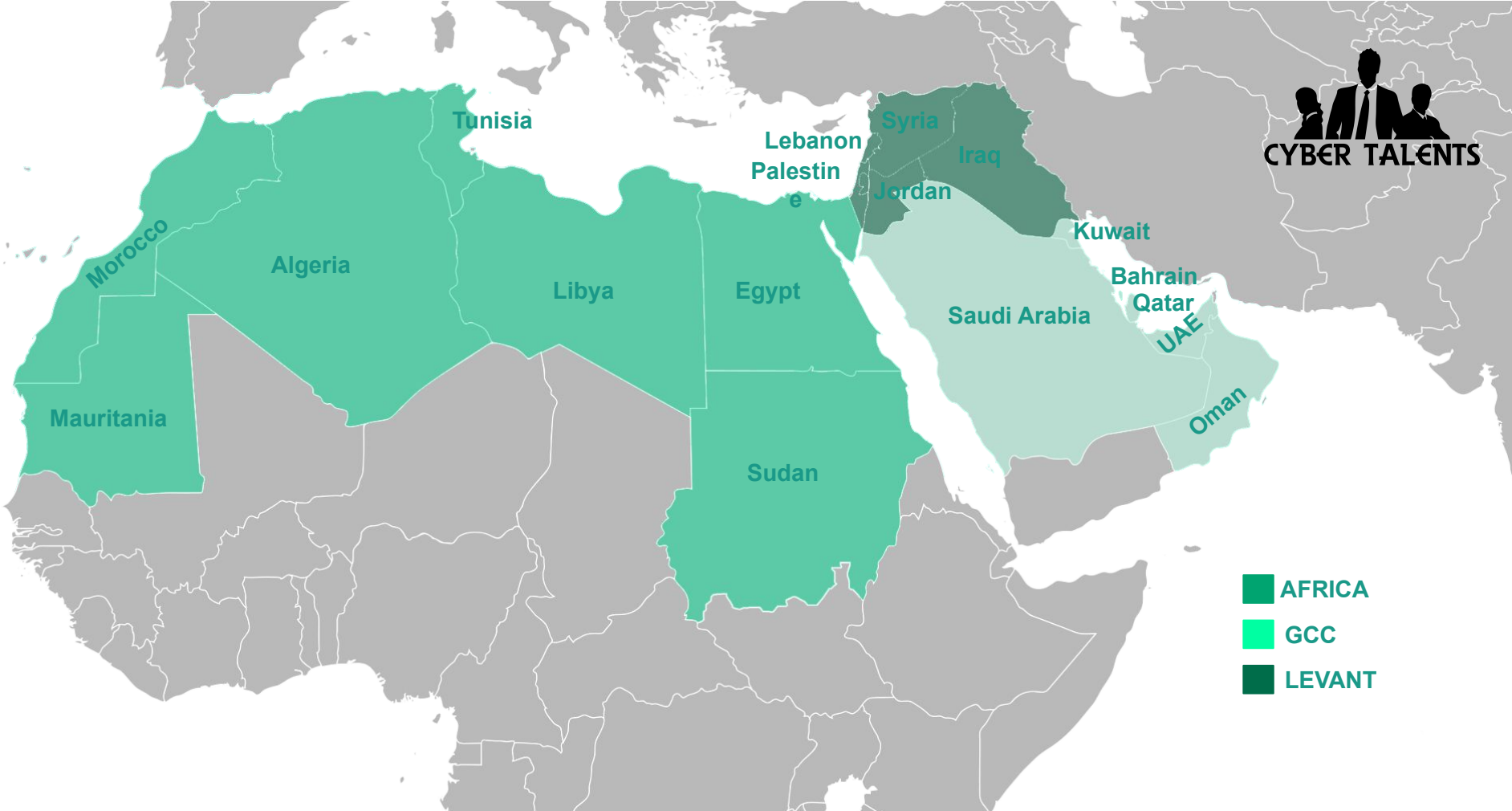
This includes nearly half million submissions across nearly 1K challenges.



Many talents from different countries practicing and playing.

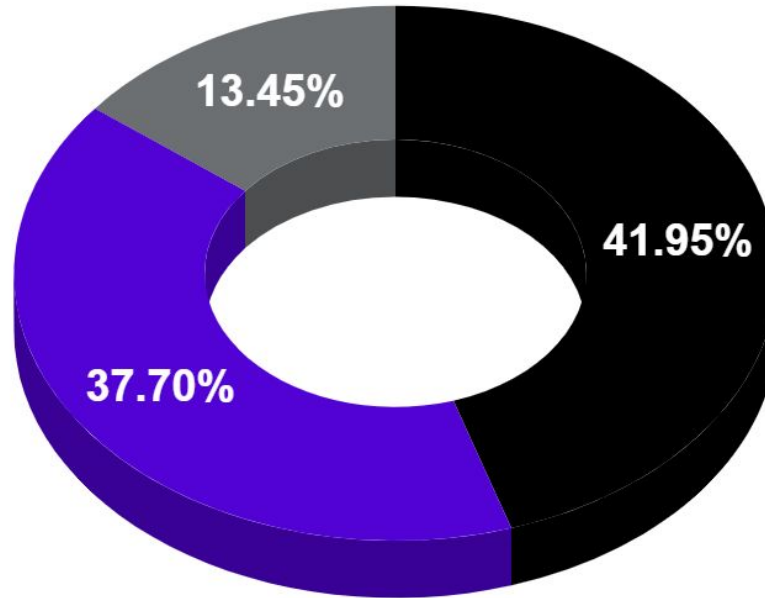


Talents trained on different cyber security courses.



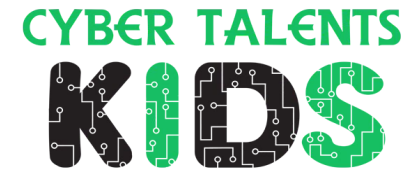
- AFRICA
- GCC
- LEVANT

Distribution of Talents per Age



Insight 1: Cybersecurity career should start from young age. School activities should be on top priorities.

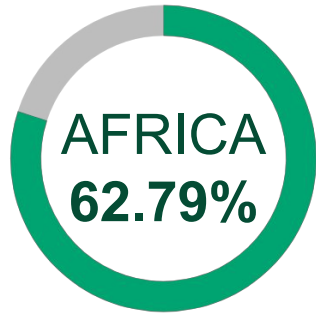
● 18 - 24 ● 25 - 34 ● 35 - 44



Demographics of Research group



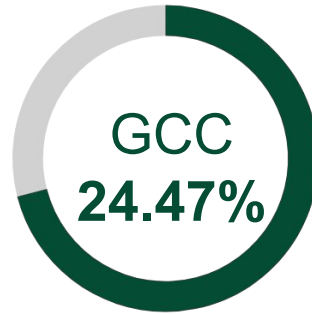
ALL: 30,018



Males: 84.21%



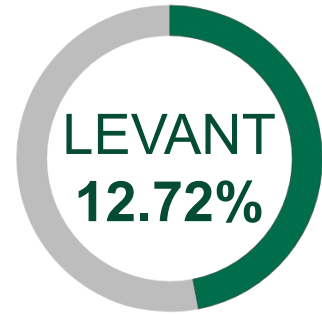
Females: 15.8%



Males: 57%



Females: 43%



Males: 79.74%



Females: 20.22%

Insight 2: GCC Female participation is beating global numbers. Thanks to organizations like WiCSME that constantly works on enhancing women technical skills and encouraging more women to join the field.



Women in Cyber Security Middle East
رابطة نساء الشرق الأوسط للأمن السيبراني



Skills & Jobs Distribution

Skills Distribution



Offensive

Network Pentesters, Mobile Pentesters, Web Application Pentesters, Red teaming, Bug Bounty Hunters.

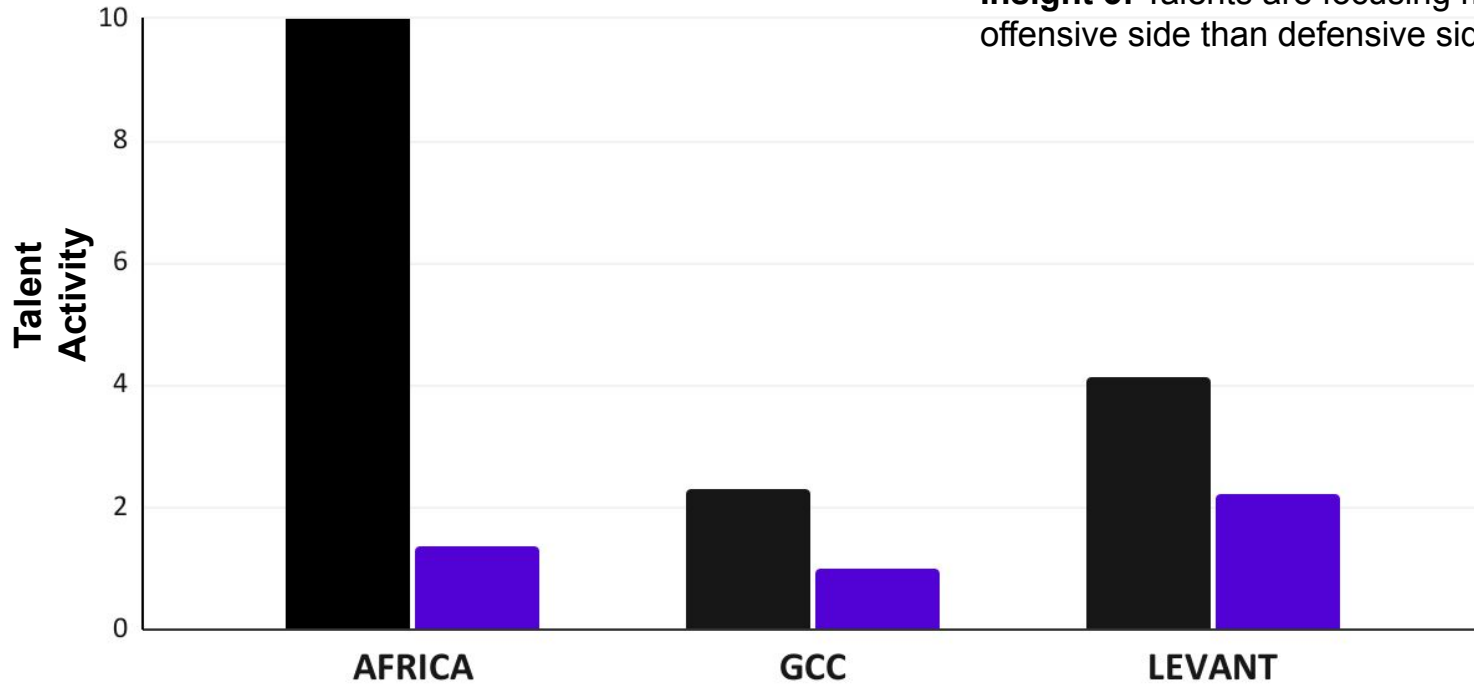


Defensive

SOC Analysts, Digital Forensics Analysts, and Malware Analysts.

Skills Distribution

■ Offensive ■ Defensive

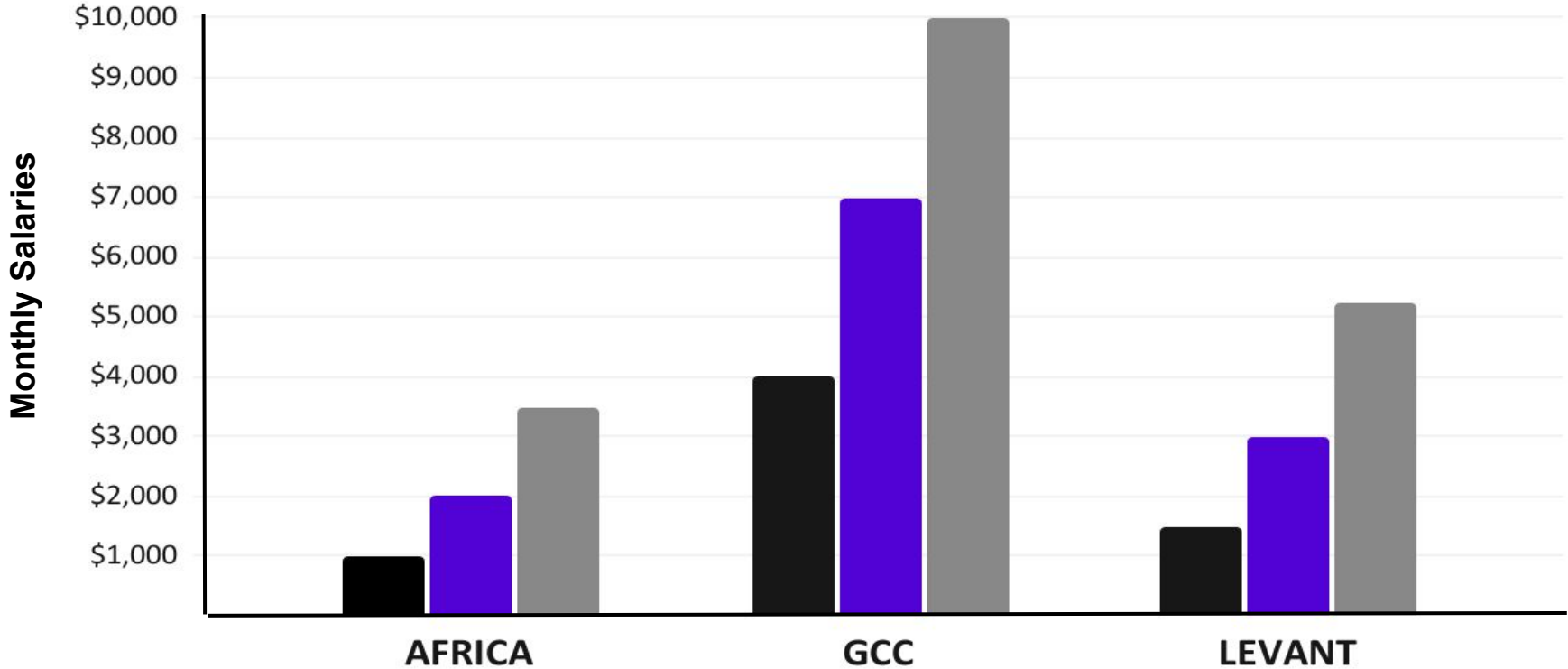


Insight 3: Talents are focusing more on offensive side than defensive side.

Skills

Monthly Salaries Per Region

■ 0 - 3 ■ 3 - 7 ■ 7+



Jobs



Tools & Learning



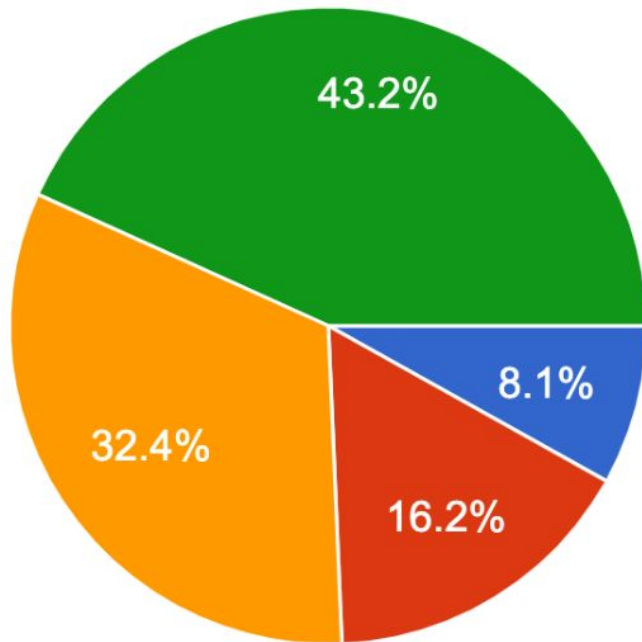
Top 4 Tools used by Talents



The Wireshark logo, which consists of a stylized shark fin above a horizontal line.
WIRESHARK



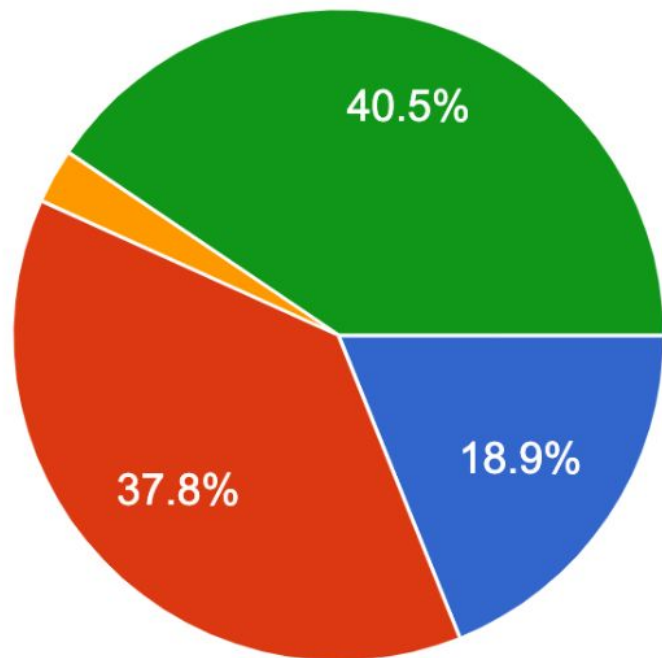
Main Sources of Learning Cybersecurity



Insight 4: Gen Z education is shifting more to hands-on education instead of theoretical ones.

- University
- Youtube
- Bootcamp/certificates
- CTF Platforms like CyberTalents

How did you enter the cybersecurity field?



- Academia
- Online Resources (YouTube, Blogs, etc)
- On Job Training
- Local communities and training programs like CyberTalents Initiates, conferences, events, etc.



Recommendations & Insights



Recommendations & Insights



1. For Governments:

- a. Have a visibility of your country's talents in order to build the program that fits the skills they are missing and leverage on skills they have.
- b. Use your existing pool of talents. All presented countries today have thousands of pentesters in each country. However, there are no local bug bounty initiatives like the US pentagon initiates or US Air force initiate.
- c. Start Early: Governments need to start working on initiatives that is targeting high & medium school students. Let them exposed to the cybersecurity field before universities.
- d. Regulations and Compliance are one of the main drivers for hiring talents by companies. Make sure to drive the cybersecurity market by the right regulations.



Recommendations & Insights



2. For Academia:

- a. Have more visibility on your top students per domain and engage them in different activities.
- b. Use more hands-on content that is related to the Job market.
- c. Empower professors with training, systems, and tools for better content delivery.
- d. Engage university students in different projects sponsored by companies.
- e. Establish cybersecurity clubs: arrange CTFs, talks & meetups.



Recommendations & Insights



3. For Talents:

- a. Always check different opportunities. Penetration Testing is a high competition position. However, other areas are missing a lot of talents.
- b. Look beyond Technical skills, which are important, but work experience, communication, and soft skills are also as much important.
- c. Be Humble. Winning a CTF or discovering a vulnerability in a website is just a step not the end of the journey. Attitudes and Values are much more important.
- d. Self Branding is not only about technical skills but it is also about ethics and attitude.



Our vision for 2025 is to fix the Cybersecurity
Talents Shortage!



Join us
+100K Talents Training Initiative

We invite all market leaders to join that initiative and help make a difference in
the future of cybersecurity!

Q&A



moataz.salah@cybertalents.com



Moataz Salah



[@Cyber_Talents](https://twitter.com/Cyber_Talents)